

CANADA

WEST LAND



CORPORATE OVERVIEW



Trusted Expertise Delivering Integrated Land and Stakeholder Services

For more than 45 years, Canada West Land (CWL) has supported clients across western Canada with comprehensive **land management, data management,** and **Indigenous relations** services. As a relationship-driven land broker, we partner closely with clients to bring clarity, structure, and confidence to complex energy and infrastructure projects.

Our work is grounded in collaboration and transparent communication. We engage early and work closely with landowners, communities, regulators, and Indigenous partners to anticipate challenges, manage risk, and support steady project progression from planning through execution.

Our multidisciplinary teams operate within a unified and proven delivery framework. Supported by integrated **GIS workflows, modern reporting tools,** and **industry-leading internal systems,** we provide coordinated execution that enhances accuracy, supports accountability, and enables clients to move forward with confidence.

Our commitment is simple:

High-quality service. Proactive communication. Reliable execution. Every time.

Service Areas

CWL's teams are embedded across western Canada, providing local knowledge, established regional relationships, and a practical understanding of provincial regulatory environments. We drive projects forward with regional insight that reflects local conditions, stakeholder dynamics, and jurisdiction-specific requirements.

Our regional footprint gives clients direct access to experienced professionals who understand how land, regulatory, and stakeholder considerations intersect at the local level. By working closely with communities, rights holders, and regulators, we help maintain continuity and clarity as projects progress.

By pairing local expertise with coordinated internal systems and multidisciplinary support, CWL delivers context-driven solutions that reduce uncertainty, manage risk, and support confident project execution across western Canada.

**Regional Presence. Local Insight.
Western Canada Expertise.**



Our Team

At CWL, our teammates are at the heart of every successful project. We intentionally build teams with the right mix of deep industry experience, technical expertise, and authenticity, ensuring we can support clients with confidence and precision across all project phases. Our core values—**Accountable, Reliable, Adaptable, Authentic, and Team**—guide how we work, how we communicate, and how we show up for one another every day.



Expertise That Sets Us Apart

Many of our specialists bring decades of land acquisition and project experience, with deep expertise developed through hands-on work across western Canada and a wide range of project environments. Their knowledge, combined with refined internal processes and scalable project systems, allows CWL to consistently deliver organized, efficient, and high-quality work.

A Cohesive Team Built for Complex Projects

Our teammates work collaboratively across service lines, combining technical skills with strong communication and problem-solving. This integrated approach ensures we remain adaptable, proactive, and fully aligned with client needs, no matter the size or complexity of the project.



The Sectors We Serve

CWL supports a wide range of industries across western Canada with land, regulatory, data management, and stakeholder services tailored to the needs of each project. Our sector-specific expertise, combined with strong regional insight, allows us to deliver accurate, efficient support no matter the industry.

Our cross-industry experience strengthens every project we take on. By applying proven learnings from oil and gas, utilities, municipal, renewables, and emerging H₂/Li/He sectors, we help clients move forward with confidence and clarity.



Flexible, Insight-Driven Solutions

Our team draws on decades of project experience to respond quickly to evolving requirements and regulatory expectations. By combining industry insights and local knowledge with lessons learned across industries, we deliver services that are both efficient and adaptable, helping clients anticipate challenges and keep projects on track.

Proven Land Expertise for Complex Projects

Land management is the foundation of every successful project at CWL. Our teams bring together **land permitting, acquisition, regulatory coordination, and stakeholder engagement** to manage risk, support informed decisions, and guide projects from planning through execution.

From early route and site selection through regulatory approvals and construction, our teams manage landowner and stakeholder engagement, regulatory applications and licensing, and the detailed coordination required to align operations, land, regulatory, and community considerations throughout the project lifecycle.



How We Deliver Land Services That Work

Our integrated model brings together **Project Managers, Land Analysts, Land Agents, and GIS Specialists** who work collaboratively to anticipate challenges, manage risk, and keep projects moving forward.

By combining experienced land professionals with advanced digital tools, integrated GIS workflows, and structured risk-based methodologies, we help clients make informed decisions, identify the most viable project pathways, and navigate complex requirements across western Canada. The result is clear direction, defensible outcomes, and land services that support projects of any size or complexity.

Data You Can Trust. Insights You Can Act On.

Our commitment to efficient, accurate reporting has positioned CWL as a leader in data management. We combine advanced Geographic Information System (GIS) capabilities, our Visual Data Portal (VDP), and FOCUS, CWL's exclusive data management platform, to deliver clear, reliable, and customizable reporting for projects of any scale.


FOCUS: Turning Raw Data Into Actionable Intelligence

FOCUS is a secure, scalable, and dynamic platform designed to streamline project reporting and support near real-time decision-making. By consolidating data across disciplines, clients gain a single, intuitive view of project progress, quality checks, and key insights.


FOCUS provides the critical link between raw data and meaningful intelligence, empowering clients to move projects forward with confidence.

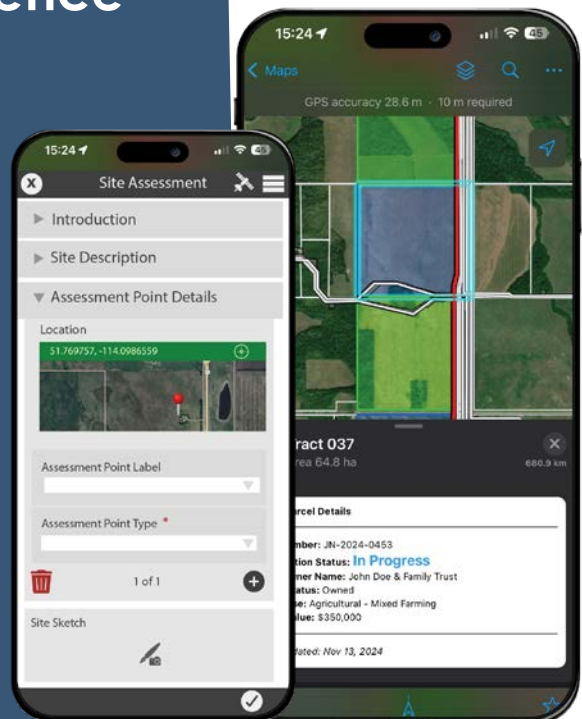
A Streamlined Reporting Experience

 Scalable, customizable, mobile, and highly secure

 Consolidated, cross-discipline reporting for project insights

 Validated, quality data to facilitate assured decision-making

 Integrated with Microsoft Office Suite and other software



More details: canadawestland.com/datamanagement

Geographic Information System

Transforming Data Into Clarity

CWL's GIS capability turns complex project data into clear, actionable visual insights. By compiling, analyzing, and presenting spatial information with precision, our GIS team empowers clients to track progress, verify completeness, and assess quality in near real time.

Insight for Every Level of Decision-Making

From field personnel to project leaders, our GIS tools ensure the right information is available at the right time. Dynamic, user-specific datasets and tailored data collection tools provide the clarity needed to support fast, informed decisions across all project phases.



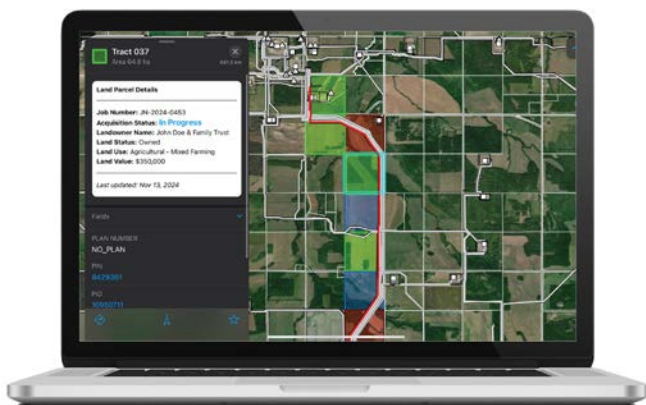
Dynamic



Flexible



Secure



Purpose-Built for Efficiency and Accuracy

Our GIS platform enhances project efficiency by reducing errors, improving data integrity, and enabling seamless mobile accessibility. By transforming raw field data into precise spatial outputs, CWL equips clients with a comprehensive view of their project that helps drive confidence and momentum.

More details: canadawestland.com/datamanagement

More Than Consultation

CWL is recognized for the depth and diversity of our Indigenous involvement, relationships, and partnerships across western Canada. We take pride in the meaningful connections we have built with Tribal and Band Councils, Métis Settlements, communities, and government bodies—relationships that continue well beyond the life of a project.

Guiding Clients Through Engagement

Our team supports clients through every stage of the **pre-consultation**, **engagement**, and **regulatory consultation** process. With a holistic approach rooted in listening, transparency, and collaboration, we help ensure the appropriate and timely involvement of all impacted communities.

CWL's Consultation Liaisons bring experience across Treaty 6, Treaty 7, and Treaty 8 territories, as well as Métis Settlements, ensuring culturally informed, regionally grounded engagement. Their expertise helps clients navigate expectations, strengthen relationships, and support long-term project success.

Building Relationships That Last

Our goal is to move beyond transactional consultation by supporting stable, collaborative, and trusting relationships between clients and communities. Through meaningful engagement and consistent communication, we help create pathways for long-term partnership and shared understanding.

More details: canadawestland.com/indigenousrelations



Safety Commitment

At CWL, health and safety is a core responsibility shared across our organization. We are committed to protecting the physical, psychological, and social well-being of our teammates, contractors, clients, and all those impacted by our work, while safeguarding the environments in which we operate. Safety and environmental practices are integrated into every aspect of our operations and decision-making. No task is considered urgent enough to compromise safety, and all teammates are empowered to speak up, participate, and refuse unsafe work without hesitation.

Our Approach

Our approach emphasizes training, hazard identification, clear reporting, and continuous improvement, ensuring safety practices are consistently applied across office, field, client, and remote work environments.



Teammates are integrated into CWL's Health and Safety Program and provided with the training, tools, and authority to work safely.



Teammates actively participate through training, hazard reporting, and Joint Health and Safety Committee involvement.



Senior leadership and managers are accountable for implementing and continuously improving safety practices across CWL.



Dedicated Health, Safety, and Environment professionals support compliance, audits, and continuous improvement.



Experienced Leaders. Unified Vision. Shared Commitment.

CWL's leadership team brings over **100 years of combined experience** in land, regulatory, operations, technical, and corporate development expertise. With backgrounds spanning surface land management, major project coordination, stakeholder engagement, technical services, and organizational growth, this group provides broad, well-rounded guidance to every aspect of our business.

Together, they are aligned by a shared purpose: **to be the best land services company to work for and work with.** Their relationship is built on trust, accountability, and mutual respect, ensuring decisions support both our people and our clients.

Leaders With Proven Results

For clients, this leadership team provides steady direction and practical insight across every stage of a project. Their shared focus on accountability and consistent delivery helps ensure work stays aligned, clear, and well supported. Committed to being the best land services company to work for and work with, clients can feel confident knowing CWL's leadership is fully invested in a strong project experience.

Rob Edwards
Director, Operations

Cherie Arie
Director, Team Services

Greg Kreese
President

Melissa Enns
Director, Technical Services

Chad Hale
Manager, Land Services



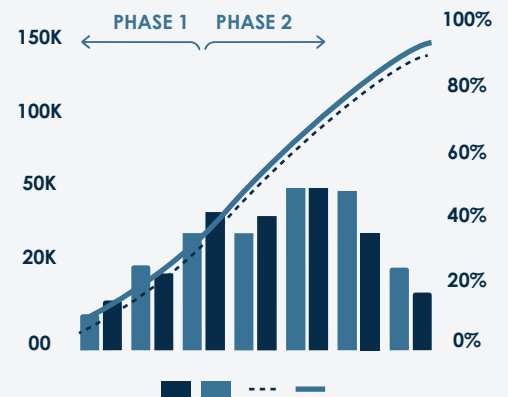
Project Management

At CWL, proactive, solutions-based project management brings structure and clarity to complex land programs. Our Project Managers work closely with clients to manage scope, schedule, and budget while anticipating risks and adapting to change.

Supported by a dedicated Project Controls team and integrated internal systems, CWL delivers strong cost visibility, disciplined change management, and consistent reporting that supports confident decision-making throughout the project lifecycle.

Capabilities

- Project controls and consolidated reporting
- Schedule development and milestone tracking
- Risk identification and mitigation planning
- Formal change management and approval tracking
- Project feasibility analysis and execution support
- Cost management, spend forecasting, and burn rate analysis
- Safety reporting and implementation of safety management systems



Damage Prevention

At CWL damage prevention is delivered as a proactive, preventative service designed to protect people, infrastructure, and the environment while reducing operational burden for our clients. Our approach brings structure and clarity to high-volume screening and One-Call processes, allowing projects to move forward with confidence.

CWL supports clients facing internal resource constraints by managing **screening requests, secondary screening, and One-Call ticket volumes** on their behalf. By adapting to fluctuating demand and streamlining workflows, we help expedite timelines while allowing internal teams to remain focused on higher-value priorities.

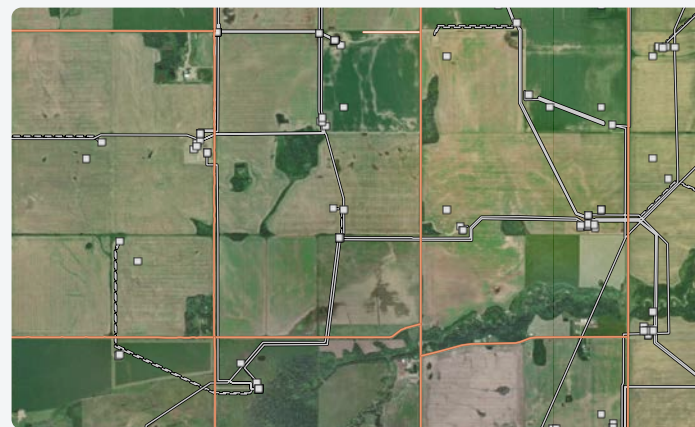
Capabilities

- One-Call registration, maintenance, and ticket submission
- Secondary screening and locate optimization
- Business rule framework development and guidance
- Centralized data storage and regulatory compliance support
- Third-party program management and coordination



Spatial Data Integration

We can integrate ticket and status information with spatial data for visual representation, providing our clients with the ability to help determine a potential conflict or if locates are required.



Visual Data Portal

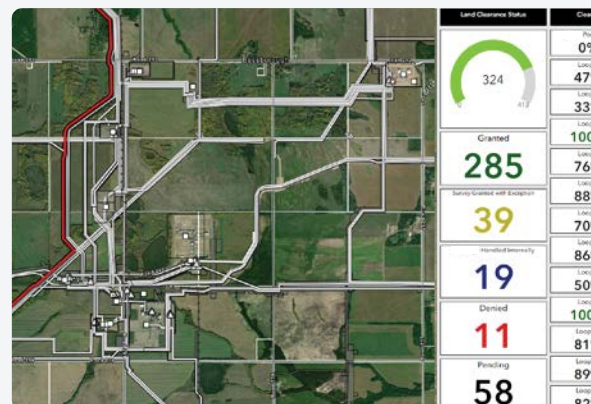
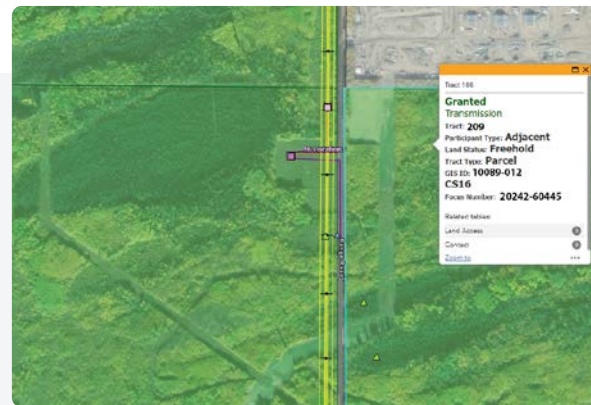
CWL's VDP transforms complex land and project data into clear, interactive insights that support confident decision-making. Designed to improve visibility across disciplines, VDP brings land, regulatory, stakeholder, and spatial data together in a single, secure platform.

VDP provides near real-time access to project information through intuitive dashboards and map-based views. By centralizing data and standardizing reporting, clients gain clarity into progress, risks, and key metrics without relying on fragmented spreadsheets or manual updates.

Integrated with CWL's GIS workflows and internal land systems, VDP supports transparency, collaboration, and accountability across project teams. The result is improved alignment, faster insight, and a stronger foundation for managing complex projects at scale.

Capabilities

- Interactive dashboards and map-based visualization
- Centralized land, stakeholder, and regulatory data
- Near real-time project status and progress tracking
- Custom reporting tailored to client needs
- Secure access for project teams and stakeholders
- Integration with GIS and CWL land management systems



Environmental Services

Through our partnership with H3M Environmental, Canada West Land offers integrated environmental services that compliment land management and regulatory delivery. This collaboration allows clients to address environmental requirements within the same coordinated project framework, reducing complexity and improving continuity.

H3M is a full-service environmental and archaeological partner supporting projects across western Canada. With a team of 150+ professionals, we help clients navigate regulations while balancing development and land stewardship. From planning and permitting to monitoring, remediation, and reclamation, we provide practical solutions across the energy, renewables, utilities, forestry, municipal, commercial, and construction sectors. By working closely with communities and industry partners, we combine technical expertise, regulatory insight, and accountability to deliver sustainable outcomes, acting as a trusted extension of our clients' teams at every stage.

Services



ARCHAEOLOGY



ENVIRONMENTAL PLANNING



RECLAMATION + REMEDIATION



SPILL RESPONSE



**GEOGRAPHIC
INFORMATION SERVICES**



**ENVIRONMENTAL
CONSTRUCTION MANAGEMENT**



VEGETATION MANAGEMENT



MINING + AGGREGATE



h3menvironmental.com

